

2024 **Booth Space Worksheet**

Your booth is your temporary business location for the weekend. So, when deciding on booth size, allow room for your customers to enter your business. Forcing them to stand in the aisle, reduces their commitment to you and makes it easier for them to move on to the next exhibit. With the recent pandemic, folks are more tuned in to how crowded a space may feel to them, the more open your booth appears, the greater your chance for engagement.

Comfortable seating, padded flooring and attractive displays all work to encourage a longer visit and a stronger connection. Demonstrate, interact, and get your prospects engaged.

Booth space is based on a standard 10-foot grid system. Power comes out of the floor. So, bring a 50-foot, 14-gauge extension cord to make sure you can reach the nearest access point.

For each location in the show, the exhibitor is required to pay a \$250 base fee which covers the general overhead of being in the show plus the show guide and website marketing elements. Each 10x10 booth unit is \$700. For each booth unit located on a corner (open on 2 sides to the public) there is a \$350 corner fee. Call for special pricing on bulk display space over 10 booth units (1,000 SF). For exhibitors making in-show sales of small ticket items, contact show management for information on and space availability in the Shopper's Market area.

Position Options:

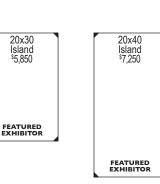
- Inline, neighbors on both sides Corner, neighbor on one side Endcap, no side neighbors
- Island, open on all four sides Side, half of a long island including the corners
- · Walk-thru, open on two opposite sides

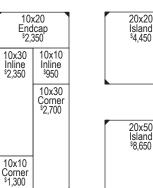
Pricing Formula = \$250 Base Fee + \$700 x Number of Booth Units + \$350 x Number of Corners

Booth Pricing Examples: Not All Sizes Shown

10x20 Corner \$2,000 10x10 Corner \$1,300 10x20 Inline \$1.650 10x10 \$950 20x20 Endcap

Island \$5,850







Booths 20x30 or Larger Qualify for the Featured Exhibitor Benefits Valued at \$7,500!

10x10	Inline	\$950	20x20	Walk-thru \$3,050	
10x10	Corner	\$1,300	20x20	Endcap \$3,750	
10x20	Inline	\$1,650	20x20	Island \$4,450	
10x20	Corner	\$2,000	20x30	Walk-thru \$4,450	
10x20	Endcap	\$2,350	20x30	Endcap \$5,150	
10x30	Inline	\$2,350	20x30	Island \$5,850	
10x30	Corner	\$2,700	20x40	Walk-thru \$5,850	
10x40	Inline	\$3,050	20x40	Endcap \$6,550	
10x40	Corner	\$3,400	20x40	Island \$7,250	
10x50	Corner	\$4,100	20x50	Endcap \$7,950	
10x50	Side	\$4,450	20x50	Island \$8,650	
10x60	Side	\$5,150	20x60	Island \$10,050	

Refer to each show's event page on TulsaHomeShows.com to view booth maps and sign up. Questions?

> Contact Frank W. Sawyer, Show Director frank@TulsaHomeShows.com 918-605-5480.